# Company Profile

**Densoft** is a young and dynamically growing software company. It is managed by a group of seasoned professionals from the fields of dentistry, management and software development having a unique blend of experience and expertise.

The team at **Densoft** has combined the company's unique knowledge of dentistry with cutting edge information technology tools to create the most complete and user-friendly business solution for dental practice. Having interacted with several dentists, practice administrators, staff, industry specialists and technology consultants over the years, the team has finally created and developed the ultimate business solution for dental practice. Densoft's state-of-the-art solution not only includes the features and facilities of a leading desktop application, but also offers additional functionality currently unavailable in any other commercial program of similar nature. This has benchmarked **Densoft** in a unique position among other market players, with a global view on professional dental practice management.



#### **Company Overview**

**Densoft** is an innovative oriented company that has focused exclusively on developing, marketing and supporting clinically driven software. It has specifically promoted electronic patient record technology for the dental practice for more than six years. Currently, **Densoft** employs a number of technical staff and development team that support a client base that ranges from individual dental practices to dental hospitals and colleges.

**Densoft** commenced development of its dental software products in 1997 using Microsoft's Windows technology. It has since then worked closely with the dental profession to pioneer many applications of information technology in dentistry including PC-based digital radiographs and dental imaging. The continued focus to innovate and enhance the range of software functionality and services has been a key element to the successful performance of the Company and its products.

The Professional division of the company promotes and installs a variety of software designed for smaller dental practices. This software' is highly refined, reliable and rich in features that enable dentists to effectively market their services. **Densoft** has established itself as the leading provider of dental software in these markets with sound proven products at various client locations.

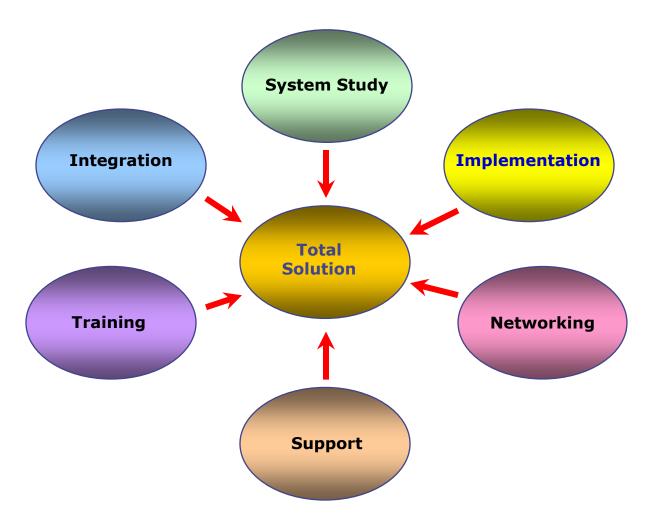


#### **Our Vision**

- ❖ To be the Total Solution Provider to the global dentist community in all critical aspects of conducting dental practice successfully.
- ❖ To offer a complete and comprehensive range of unique technology / management solutions to identified-problems of dental care practice.
- ❖ To be the leaders in providing contemporary knowledge and latest implements to dentists and serve as the 'one-stop-solution-shop'.

# End to End Solutions

**Densoft** combines its in-depth understanding of dentistry and experience of software design and development to offer you a comprehensive solution.



**Densoft**has been working painstakingly for nearly 14 (Fourteen) years to reach this current stage of expertise and competence thus building and instilling a sense of confidence and trust among its clients.

### Our Major Users

Densoft has established itself as the leading provider of dental software in the market with sound proven products and is being currently used by several dental professionals and corporate dental departments at various locations some of which are:

- □ D.Y. Patil Dental College Navi Mumbai.
- □ D.Y. Patil Dental College Pune Lohegoan.
- Pradhan Dental Centre Mumbai (Juhu&Bandra) Dr. Suchettan Pradhan &Dr.Shalini
   Pradhan
- □ The Bhabha Atomic Research Centre Hospital Dental Department Mumbai. (Anushakti Nagar)
- □ ORIS Mumbai (Worli) Dr.Shavir
- □ Sheela Dental Clinic Mumbai (Borivali) Dr.BalchandraHanchate
- □ The Dental Clinic Thane Dr. Nisarg Shah
- □ Acharya Dental Chennai Dr. VijayaLaxmi Acharya
- □ Maeoris Dindigul (Tamilnadu) Dr. Senthil Kumar & Dr. Sujatha Senthil
- □ Sri Raghvendra Dental Clinic Tanjore(Tamilnadu) Dr. Bhaskaran R
- Charli Dental Chennai / Tirunelveli (Tamilnadu) Dr. Charles Premkumar
- ☐ Armed Forces Dental Centres 26 Location all over India

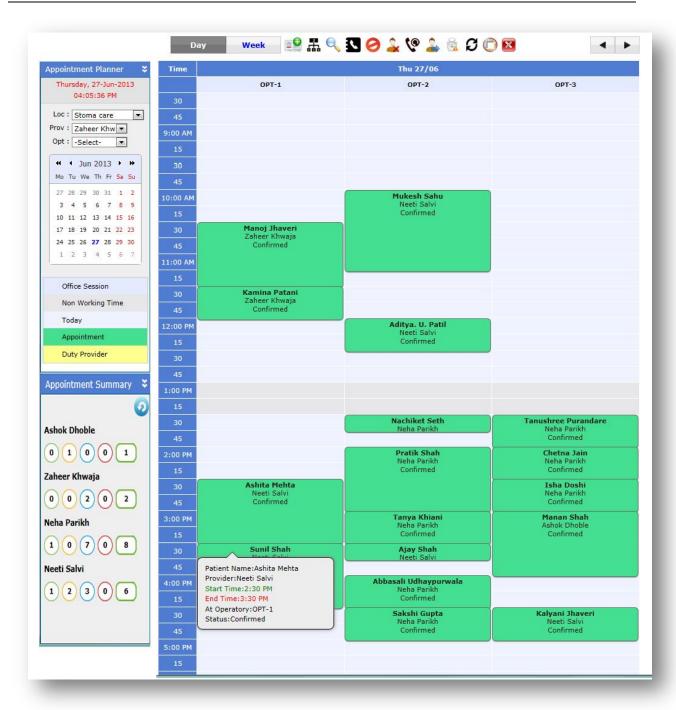
### Products

- ♣ Digital Practice Management and Imaging
- Digital Laboratory Module
- Patient Education Series

# **Densoft at Reception**



### Scheduling



Scheduling is the heart of the dental practice and is the centre of a management system. Densofts' appointment function facilitates the smooth scheduling of patient's appointments, be it for the current day or future months, without any hiccups. It does away with the old method of

writing, erasing and flicking through diary books, which gets ruffled after use. Densoft has converted the manual diary into a slick and automated program where you can create a number of diaries according to the number of operatories.

You'll be amazed with its brilliant design. The appointment screen is basically designed after observing the multifarious work involved at the reception. All relevant information can now be accessed from one screen and with Densofts' friendly features; the scheduling of your patients can definitely be done more systematically.

#### Walk-in Appointments

Patients checking into the clinic without prior appointments are called 'walk in' patients. Users can easily keep a track on 'walk in' patients. By just giving the appointment, the information about the walk-in patient at reception area instantly goes to the chair side.

#### **New Appointment**

Reception staff can give new appointments by clicking on the new tab and entering the patient's name. By clicking on the free slot in the provider planner the patient's appointment is blocked.

#### **Next Appointment**

All the 'next appointment patients' whose messages have received from chair side are stored in the parking slot. By clicking here on the individual patients, they are then put in to the available slot.

#### **Reschedule Appointments**

Need to reschedule a patient's appointment? No problem. Just click and drag the patients' name to the new date and time slots. Now, you can decide the day, week, or month. Rescheduling, last minute changes and cancellations can easily be done to suit either office or patients requirements.

#### Recall Appointments

Densoft Enterprise includes a comprehensive recall system that includes treatment based recalls, and recall response tracking. Recall reminders can be sent either by letter or phone. As patients respond to a recall request, they are removed from the recalls list. This means that the names of patients who do not respond will never get misplaced.

#### **Cancelled Appointments**

When an appointment is marked as cancelled for whatever reason it is automatically placed in the "Cancelled List". A list of all cancelled appointments can be differentiated between appointments cancelled by the office and those cancelled by the patient.

Treatment plans are displayed in the Appointment booking window. The Reception staff can view them while giving the appointments and accordingly make advance preparations thus saving the Doctors and Patients valuable time.

#### **Missed Appointments**

The appointment book also has specific features to effectively track patients who have failed appointments i.e. 'no shows'. Through this, one can probe, follow up, and win back lost clients. These appointments can be re-booked directly from the list, simply by locating a suitable date and time.

The features such as the SMS reminder to missed appointment, recall, waitlist patients, the cancel and reschedule appointment, all such data can be recorded automatically by the appointment system thereby providing accurate and valuable information towards practice time management.

### Welcome Screen (Patient Check – In)

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	27-JUN-2013	1:30 PM	1:45 PM	1:42 PM	4036	Nachiket Seth	Neha Parikh	OPT-2	,Checkup		9820985349, 23515845
	27-JUN-2013	2:00 PM	2:30 PM	3:03 PM	Pat-4550	Chetna Jain	Neha Parikh	OPT-3			9833126602, 24301802
	27-JUN-2013	2:00 PM	3:00 PM	1:43 PM	Pat-4603	Pratik Shah	Neha Parikh	OPT-2	,Repairs		9324345979, 9819479282
	27-JUN-2013	2:30 PM	3:00 PM	3:03 PM	PI2336	Isha Doshi	Neha Parikh	ОРТ-З	,Checkup		9819238726, 22080631, 22052053
	27-JUN-2013	3:00 PM	3:30 PM	3:22 PM	pat-4137	Tanya Khiani	Neha Parikh	OPT-2	,Checkup		9930360061
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Patient flow is a smooth and practical monitoring system, which presents a continuous overview of patients visiting your office. This screen displays information regarding the day's appointments along with the operatory, provider and treatment procedures that is to be carried out. The arrival of patients can be recorded by clicking on their names. The message is instantaneously passed on to the respective operatory.

Densoft's computerized patient check-in programme gives a 'high tech' look to the front desk. Both, doctors and staff are instantaneously aware of the patients who have either come in early or late and are waiting in the reception area. The patient arrivals are registered as a check-in appointment. The scheduler helps you keep track of broken and unscheduled appointments, recall, and will-call lists.

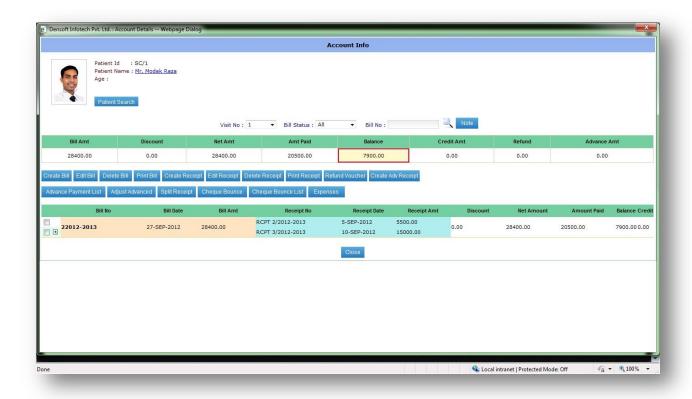
Thefeatures such as the SMS Welcome are also available.

### Patient Data – (Patient Info)



Under Densofts' Patient data function, the details of the new patient and family members can be grouped and entered. You can identify and note the head of the family who would be responsible for all decisions and payments etc. This computerized system allows all relevant details and history of family members to be loaded and retrieved at the touch of the button. It is a more faster and accurate way of recording patient data compared to the old paper based system. Functions such Medical & Allergic Alerts, Referrals, Physicians & School Information can be entered



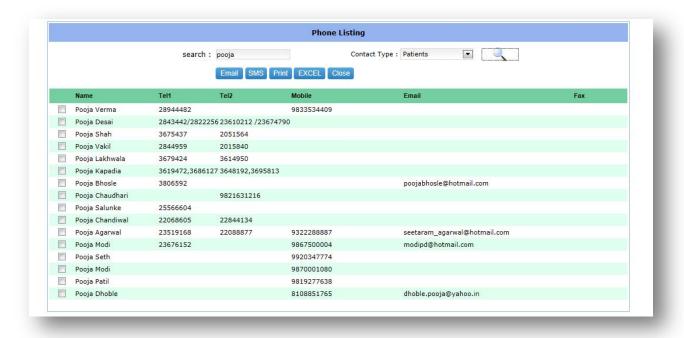


This module gives you total control of your patients/family accounts. By clicking on the accounts button, you get a list of patients. On selecting a patient, you get his complete account, the overdue balances date-wise besides, you can also update balances instantly.

#### **Highlights**

- ❖ You can store detailed financial information on each patient.
- Instantly print Bill, Receipts Refund & Expense Vouchers.
- Instantly updates the balance.

## **O**Phone Listing



Instantly derive the Contact info viz. Tel No, Mobile, Email & Address of Patients, Staff, Doctors who are working in or attached to your clinic, Dental Labs, Banks, Referrals etc.

#### **Next Appointment**

All the 'next appointment patients' whose messages have received from chair side are stored in the parking slot. By clicking here on the individual patients, they are then put in to the available slot.

# **Densoft at Chairside**



### OCharting & Treatment Planning

The clinical examination is primarily recorded in the form of restorative and periodontal charting. This charting is integrated with treatment planning. You can record the entire clinical examination by using graphical images. There are around more than 25,000 images in permanent dentition and primary dentition to specify all types of dental diseases and available treatment procedures. With its graphical images, the charting program allows the dentist to explain to the patients the diseases, treatments and various treatment options, there-by enabling the patient to understand his condition better.

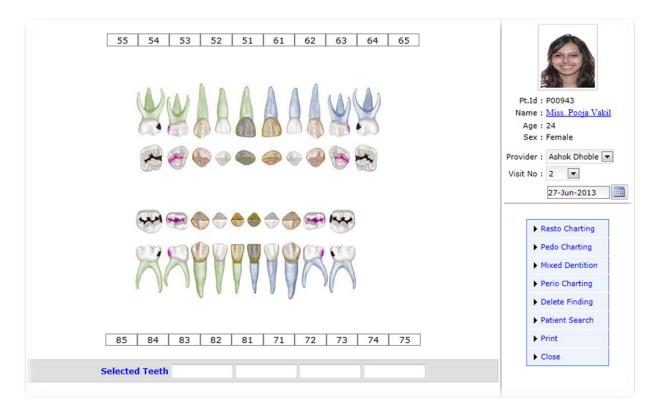
The restorative chart is viewed as primary, mixed and permanent dentitions. Record diseases, existing treatments and cases that are under observation

#### **TYPES OF CHARTING**

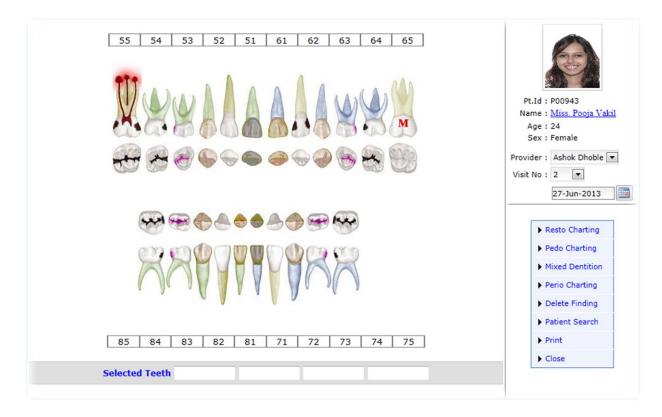
Densoftprovides its user a state of art charting which are as follows

- Primary Dentition (Pedo Charting)
- Mixed Dentition
- Permanent Dentition
- Periodontal Charting

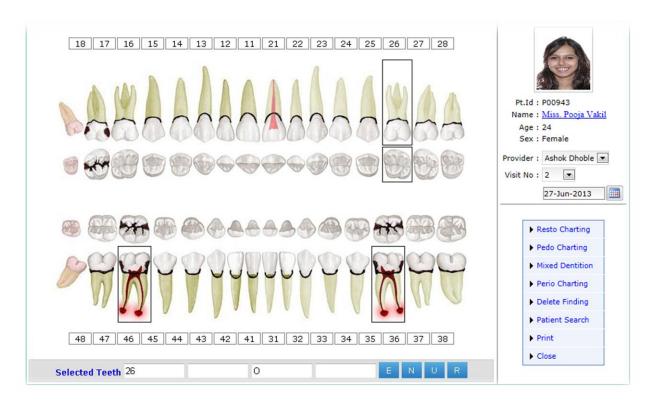
#### **Primary dentition**



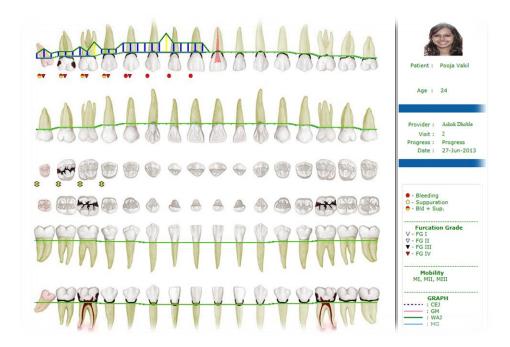
#### **Mixed dentition**



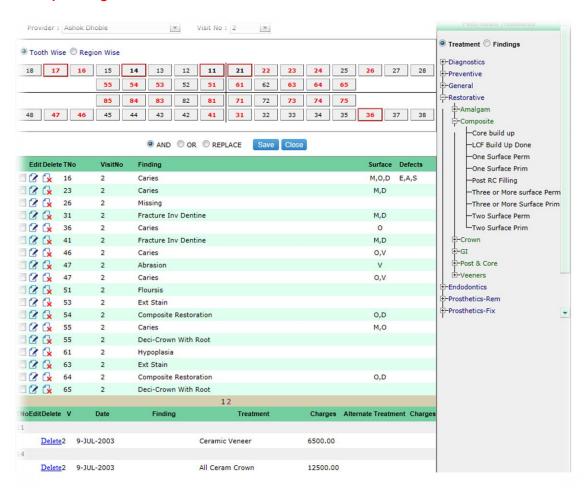
#### **Permanent dentition**



#### **Perio Charting**



#### **Treatment planning & Estimates**

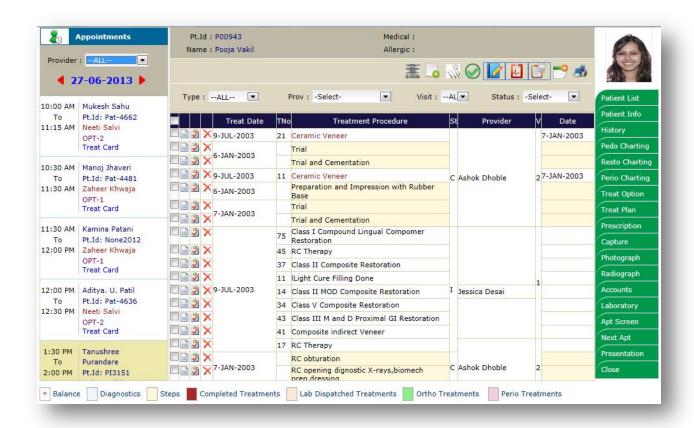




After completion of the clinical examination you can create the treatment plan with several treatment options by clicking on the occlusal surface of the tooth, then on the list of treatments from the treatment list and simultaneously you can record multiple treatment option for the same disease.

The treatments and corresponding charges viewed on screen, enables the patient and doctor to select the phases of treatment according to the chief complaint. Multiple providers can also be selected according to the different phases of treatment. The final treatment plan and findings together with total costs can then be printed along with charting screen and presented to the patient. With such clarity, you will be able to convince patients avoiding their usual 'I'll think about it' or 'I'll let you know later'. This also develops a proper understanding between the doctor and patient with regards to the various costs involved.





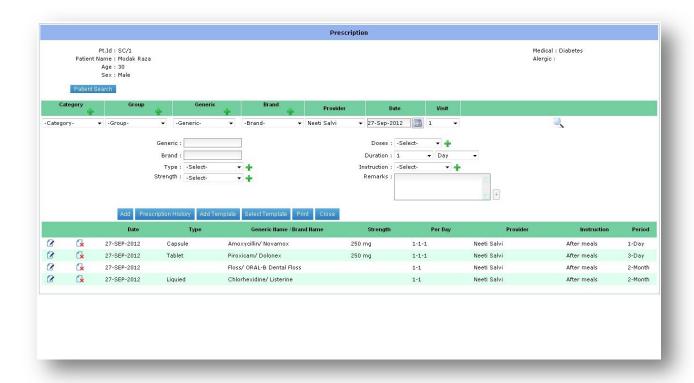
The Chair side is Densofts' brain from where you can control and co-ordinate all the activities and patients records efficiently and effortlessly. Attending to patients by the chairside hasn't been so easy but now, with Densofts' chairside module, your patients get more personalized attention. Densoft has designed the chair side screen as per the requirement of records close to chairside. So that the provider gets all records at his fingertips instead of asking the assistant every time to locate them.

Treatment cards can be accessed from its database and a new computerized treatment card can be created. According to your requirement you can create the resto, perio, or ortho treatment card.

Well-documented and comprehensive treatment cards are easy to develop. They are used to record treatment history of patients, create advised treatment plans and alternate treatment plans. With a touch of a key, a comprehensive, display of information such as photo ID, X-rays, graphic images, charts, models and miscellaneous records can be retrieved on screen. Treatment procedures can be explained from the chairside itself by opening the relevant screen and showing the patient their dental condition, treatment and costs involved thus enabling the patient to get a clear understanding and view of their needs. They willingly begin to believe and accept treatment immediately instead of taking a second opinion

Densoft electronic treatment card plan will enable you to progressively review and plan future treatments faster and accurately. This saves both you and the patients precious time and eliminates stress and confusion in pulling, searching and updating patient records. The treatment card is designed in such a way that by just clicking the mouse, details can be entered thus minimizing the need for the keyboard.





Track your patient prescriptions history with your integrated prescription writing tool. Need to refill a patient's prescription? No problem. View your patient's prescription history and quickly copy over a previous prescription

### Olmage Management



Computer Imaging can be an integral part of a diagnostic and treatment protocol that will minimize the chance of 'Dentist-Patient' miscommunication. It takes human communication to a higher level of understanding and accuracy. The better you communicate with you patients, the greater the possibility of their absolute satisfaction. Computer imaging also demonstrates to your patients that your practice utilizes state-of-the-art technology that optimizes care and results.

Densoft Enterprise supports a wide range of third party digital radiography and imaging systems and several can be supported simultaneously. The software also has the capability to capture and display digital (or scanned) radiographs directly in addition to still images and recorded video from digital or video cameras without having to switch to another application.

DENSOFT IMAGING technology is one of the best yet. It is an important new standard for integration that comes close than ever before to eliminating the headaches, hassles, and burden of integrating different technology products from different companies. Densoft Imaging system offers powerful, comprehensive imaging and digital x-ray tools that, once installed, become and integral part of the software. These features and much, more can be seamlessly integrated with Densoft practice management system.





Densoft provides a comprehensive set of useful Reports and Analizations, including day sheets, financial and others. Collecting, analysing and printing data can be very time consuming.





Apart from the regular dental functions that come with this package, Densoft also understands your need for communicating to patients from time to time and hence, it has developed the facility for you to Auto generate SMS & Emails via ready-made templates. You don't have to bother to type or even require your staff.

Your practice will not only flourish beyond the physical boundaries of your office, but to the hearts of all your patients, leaving a lasting impression of care and concern



The Report module in Densoft eliminates your time management worries. This handy tool allows you to schedule printing of reports either daily, weekly, monthly or yearly. With Densofts' constant upgrades, you'll find generating analysis, care, referral and other reports very slick and savvy.

Reports at a glance, gives a complete idea about the number of appointments, phone listing, patients general and treatment information, reference, prescription and accounting details. The lists of reports that are printable are shown below.

### Appointments

Patients Wise Appointment Wise (Daily, Weekly, Monthly) Providers Wise Intimation Appointments Recall Appointments

### Providers

Work Done (Daily, Weekly, Monthly) Collection (Daily, Weekly, Monthly)

### Providers

**⊚** General



Treatment Card Notes Birthday List

### Accounts

Daily Collection
Collection Treatment Wise
Dues Bill Wise
Dues Overall

Treatment Procedure & Charges, Phone Listing, Treatment Plan etc.

# **Patient Education**





Patient education is an integral part of your dental software, especially when it comes to treatment planning. Your patient may pose a question about a particular procedure. Densoft software lets you quickly create multiple plans to present to your patient. Thus you can methodically explain the treatment procedures .Patients who understand the treatment better, cooperate and gain your trust.

#### **Benefits of Densoft Patient Education Series**

#### Simplicity.

It is very simple for both dentist to use and patients to understand.

#### Reflect your lifestyle.

When you can do so many other tasks online why not manage your practice on-line as well? Densoft patient education software is a reflection of how you want to utilize technology in your dental practice.

#### Give Income a boost.

Densoft patient education software will help you present complicated treatment procedures in simple ways. Case acceptance ratios will increase, which means your productivity and income will boost.

#### Increase Case Acceptance.

Densoft patient education can increase your patient's acceptance of treatment plans thereby generating more revenue. An investment in patient education pays for itself in no time.

#### Improve Practice Efficiency.

Densoft patient education can save more than 5 minutes of explanation time per patient. Use this time to see more patients and improve efficiency.

#### Doctor Patient Relationship.

With our Patient Education software you'll have immediate access to all types of treatment procedure animation covering major categories that you need most in dentistry.

Every treatment procedure is fully animated and narrated. Your patients can watch a patient education while you attend to another patient at the same time.